

A man in a dark suit, white shirt, and grey tie is looking down at his left wrist, which has a smartwatch. He is standing in an office environment with large windows in the background.

## Why “Now” is the Best Time to Invest in Lex Machina’s Enterprise Package

In our ongoing pursuit to bring legal analytics to every area of the law, and our more recent but equally important mission to keep the legal community up-to-date in a world impacted by an ongoing pandemic, Lex Machina has introduced the new [Enterprise Package](#).

Wherever you are in your journey to discover Legal Analytics — whether you are new to the power of data-driven insights or whether you are looking to ensure that your organization has access to all of the latest analytics modules as Lex Machina releases them — there has never been a better time to adopt and deploy the Enterprise Package. Here is why:

### I. BROADEST COVERAGE

This is a watershed moment for Lex Machina - we have reached several milestones in our coverage in practice areas, federal courts, and state courts. There has never been a better time to invest in Lex Machina’s Legal Analytics because we can offer the broadest coverage we have ever had.

#### **Federal Courts**

With the release of the remaining federal litigation cases, Lex Machina’s comprehensive federal court litigation coverage ensures that you can discover Legal Analytics on any commercially relevant civil court case in our database, in any of our 16 practice areas. By purchasing the Enterprise Package, you gain access to enhanced, in-depth analytics for over 2.8 million civil cases in federal district court.

#### **State Courts**

Having released our eleventh state court module, Lex Machina continues to achieve our goal of expanding our state court civil case coverage. These eleven state court modules include key venues such as New York County Supreme Court (Manhattan), Los Angeles County Superior Court, and Harris District and County Courts (Houston), which occupy three of the top five rankings of counties in the United States by GDP. By purchasing the Enterprise Package now, you not only obtain access to Legal Analytics for the existing eleven key state courts, you ensure access to any state court venues released in the future.

This is the ideal time to invest in Legal Analytics by purchasing Lex Machina's Enterprise Package, which will bring you Legal Analytics for all federal civil cases and civil cases in eleven important state courts, plus any modules released in the future.

## II. UNMATCHED DEPTH AND ACCURACY

From the beginning, ten years ago, we positioned ourselves as the industry leaders. We coined the term "Legal Analytics" and expanded the breadth and depth of our analytics beyond any other legal analytics provider. Our central mission of providing the best, most comprehensive Legal Analytics to all areas of the law has always set us above any competitor. Only Lex Machina's Legal Analytics will help you succeed by providing an accurate and complete depiction of the legal landscape

Lex Machina is the only Legal Analytics solution that uses natural language processing, machine learning, and technology-assisted human review to deliver comprehensive case resolutions, damages, remedies, findings, and accurate counsel and party data. Legal Analytics only help you win if they are detailed, complete, and reliable, and only Lex Machina provides Legal Analytics with this level of detail, accuracy, and breadth.

In summary, not only has our coverage expanded, but we are the first and only provider to do what we do in these jurisdictions. Our engineering processes acquire and maintain an unmatched, ever-updating database of case data and documents necessary to bring you the best data for judges, counsel, parties, and trial damages & findings. Legal Analytics help you win, but only if you know who won and how they did so. Only Lex Machina provides Legal Analytics that tell you who was involved, who won, how the litigation was won, whether there were damages, and what the remedies were so that you can make the data-driven decisions that help you win by:

- Analyzing damages, rulings, and findings in federal district court
- Analyzing trial rulings and damages in state court
- Utilizing documents to discover and verify the counsel, parties, and outcomes

## III. ALL FUNCTIONALITY NOW AND INTO THE FUTURE

As part of our comprehensive expansion of federal and state courts, Lex Machina announced a new way to invest in our Legal Analytics: the Enterprise Package. With the Enterprise Package, you can secure access to all of Lex Machina's Legal Analytics that are currently available, as well as all future modules released during the term of the contract.

This is the ideal time to purchase the Enterprise Package, because not only is Lex Machina's coverage at our most expansive to date, but the high pace of innovation indicates many more releases in the future. In 2020 alone, we have so far released 10 modules and over 2.6 million cases. As we move into the new year and the number of releases increase, Lex Machina will need to review our pricing structure. For those customers who purchase the Enterprise Package right now, the price will remain locked, regardless of however many new releases are added and included in the future.

#### IV. TRANSPARENCY TO THE LEGAL PROFESSION IN CHALLENGING TIMES

These are challenging times, and we know that every member of the legal profession was impacted by the pandemic. Lex Machina immediately made it a new priority to do what we could to bring transparency to the legal profession in these difficult times, through [blog post](#) updates and our publicly available [COVID App Analyzer](#).

We understand that when nearly everything is unpredictable, it is more important than ever to have the visibility that our Legal Analytics can provide in your practice. In keeping with our twin goals of bringing analytics to all areas of the law, as well as providing transparency to the legal profession in uncertain times, we are open to discussing customized deal structures, and willing to work with you if you are in a unique situation.

Our Legal Analytics have never been more extensive, with the depth and quality that only Lex Machina has been able to provide over the years. Our pace of innovation is high and projected to continue at this rate into the future. This is the perfect time to invest in Legal Analytics with our Enterprise Package, which secures access to all of our current available analytics and any releases in the future before pricing revisions in the new year. In the event that the pandemic has created a unique situation, we understand and would be willing to discuss options that could work for you.